



«...Hem uckycemba δοιεε noseznoso, ren negunna»

Гиппократ





TABLE OF CONTENTS

8	. A			

- 10 1.1. Company History
- 12 1.2. MEDIKER Today
- 16 1.3. Geography of Business
- 18 1.4. The Practice of Success
- 20 1.5. Development strategy of MEDIKER Group of Companies
- 24 1.6. Corporate Culture and Personnel Policy
- 26 1.7. Corporate Social Responsibility
- 28 1.8. Корпоративная социальная ответственност

30 **2. ACTIVITIES**

- 34 2.1. Network of Medical Centres
- 42 2.2. Medical Assistance
- 46 2.3. «Medicell» Bank of Stem Cells
- 48 2.4. Distribution Company «MediLab»
- 50 2.5. MEDIKER Industrial Medicine
- 56 2.6. Dental Service «M 32»
- 2.7. Network of Family Pharmacies «@SMARTPHARM»
- 64 2.8. International Projects

68 3. PROJECTS OF THE STATE-PRIVATE PARTNERSHIP

4. PARTICIPATION IN THE INTERNATIONAL PROJECT OF EXPO - 2017

- 4.1. Emergency Medical Service
- 4.2. Medical Centre «MedEXPO»
- 4.3. Corporate Display Stand

76 5. PLANS AND PROSPECTS OF THE COMPANY

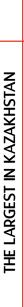
82 6. CLIENTS AND PARTNERS

ABOUT US

MEDIKER

IT IS THE LARGEST PRIVATE MEDICAL COMPANY IN KAZAKHSTAN WHICH WAS ESTABLISHED IN 2000. MEDIKER IS THE RECOGNIZED LEADER OF THE MEDICAL SERVICES MARKET IN KAZAKHSTAN. THE COMPANY IS ENTRUSTED TO ORGANIZE THE MEDICAL SUPPORT SYSTEM "ASTANA EXPO 2017".

HIGHLY PROFESSIONAL STAFF





COMPANY'S MISSION:

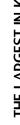
Building a highly effective business model of private medicine in Kazakhstan.

VISION:

Partnership with and integration into big business. Investment attractiveness of the business in the social sphere.

PRINCIPLES:

- LEADERSHIP. Among its partners, MEDIKER is aware of its role as the largest private medical structure in the field of insurance and industrial medicine. The Company forms a sustainable mechanism for the development of private medicine and introduces innovative solutions to the interests of the state and private business in health care.
- SOCIAL ENTREPRENEURSHIP. MEDIKER invests in medical infrastructure in many regions of the country, ensuring the availability of private medical services to a wide range of people.
- GUARANTEE OF QUALITY AND SAFETY. As the main principle of competitiveness, MEDIKER has chosen to guarantee the high quality of services provided based on Kazakhstan and international medical standards and protocols for the provision of services.
- PROFESSIONALISM. The main source and driving force of "MEDIKER" development is highly professional personnel; half of the investment and costs are spent on creating optimal conditions for the effective implementation of knowledge and experience of doctors and medical staff.
- SUSTAINABLE DEVELOPMENT. The Company is developing the principles of a systematic approach, the synergy and integration of structural units into the main goals and objectives of the development of private medicine. MEDIKER is a reliable partner of big businesses, attractive for financial institutions, investors and private entrepreneurs in healthcare.



COMPANY HISTORY

2000

- Establishment of MEDIKER medical company.
- Opening of a medical center in Almaty.

2005

- Creation of a new line of activity of the company - Medical Assistance for clients of insurance companies within the framework of voluntary medical insurance contracts.
- Relocation of the head office of MEDIKER company to Astana.

2008

Creation of a

- new direction of activities- MEDIKER - Industrial Medicine. Provision of medical services at production sites: right directly to businesses fields and deposits, shift camps and railway stations.
- Ensuring the accessibility of medical services for residents of remote settlements. villages, stations, etc.



2010

- Opening of MEDIKER medical center in Astana.
- The company becomes a co-founder of "Private clinic Almaty".
- The company becomes a co-founder of "Meyirim" medical center.
- Creation of a retail pharmacy network and delivery of medical equipment by MediLAB company.

2011

- Opening of "MEDIKER Altai" medical centre in Ust-Kamenogorsk.
- Opening of "MEDIKER Zhayik" medical centre in Atyrau.
- Creation of the medical rehabilitation sector, opening of "MEDIKER Kendirli" medical and rehabilitation centre in Mangystau region.
- Creation of a new line of business that is -MEDIKER Pediatrics



- Opening of medical centers "MEDIKER Kulsai" and "MEDIKER Izumrudny" in Astana.
- Establishment of a joint venture in Moscow, Russia.

2012

 Development of the research direction of activities in the field of introduction of cellular technologies, creation of "Medicell" that is a joint Kazakh-Hungarian enterprise.



Opening of "MEDIKER

Plus" medical center in

Zhanaozen, Mangystau

region.

- Opening of "MEDICER Aksai" medical centers in Uralsk and Aksay.
- Creation of a network of independent dental

2016

- Certificates of conformity to quality management systems, health and safety management systems have been obtained in accordance with the requirements of international standards ISO 9001:2015, ISO 14001:2015, BS OHSAS 18001:2007.
- Obtaining the official status of the partner of EXPO -

2014

clinics "M 32".

• The first medical

assistance company

established, which was

in Kazakhstan was

certified according

to the system of the

National Accreditation

of Medical Institutions.







2015

- Opening of "MEDIKER SK" medical center in Shymkent.
- Opening of "MEDIKER Caspian" medical center in Aktau.
- Establishment of MEDIKER Spain joint venture, Barcelona, Spain.
- "Isker 2015" Award in the nominated category "The best company providing services".

neuron

genetics

metabolism

pediatrics

2017.



2017

Opening of "MEDIKER llek" medical center in Aktobe.

Opening of "MEDIKER EXPO" medical center in the region of "EXPO Village".

Organization of seven medical stations in the region of the International Specialized Exhibition EXPO - 2017.

Building of an exhibition exposition at EXPO - 2017.



MEDIKER TODAY

well-known and authoritative brand in the field of medical services.

medical company in Kazakhstan with a corporate management system, which has more than 20 subsidiaries.



he leader of medical assistance and industrial medicine in Kazakhstan.





медицинских центрах ежедневно оказывают взрослому и детскому населению:

- амбулаторно-поликлиническую помощь;
- стационарную и стационарнозамещающую помощь;
- лабораторно-диагностическую помощь;
- услуги в области профилактики и медицинской реабилитации.







динственная в Казахстане медицинская организация с сетью собственных медицинских объектов на всей территории Казахстана (клиники, амбулатории, медицинские пункты).

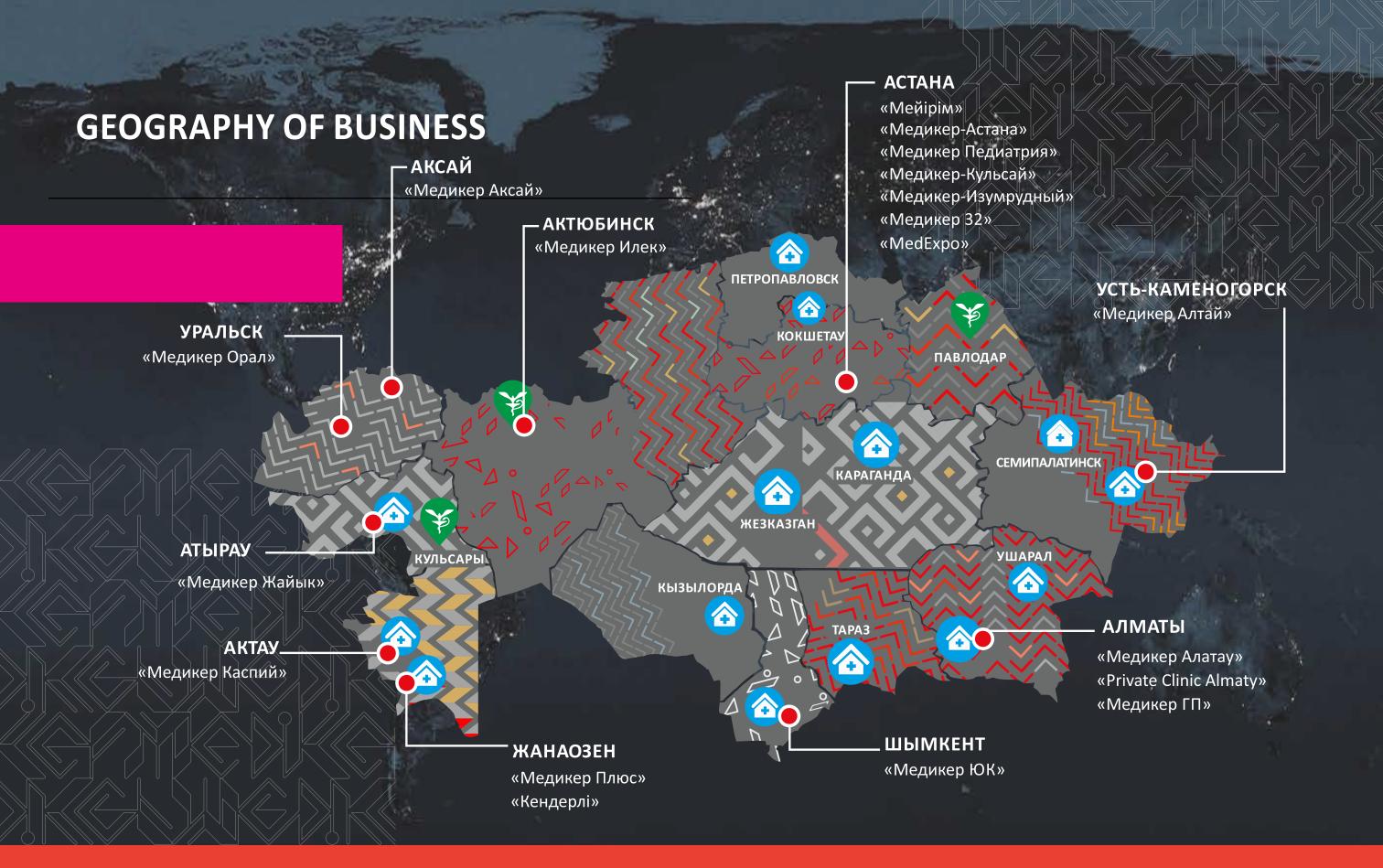


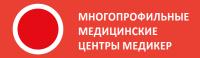




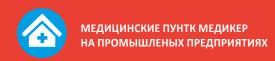


he company «Siemens», has a subsidiary in medical equipment which is a major partner of the group of companies «MEDIKER». Partnership with «Siemens» company allows maintaining a high level of medical services in Kazakhstan. Advanced medical equipment in the field of interventional medicine, surgery, traumatology and resuscitation is used in medical centers «MEDIKER», and also presented at the international exhibition «ASTANA EXPO 2017».









THE PRACTICE OF SUCCESS - MEDIKER

TODAY, MEDIKER EMPLOYS MORE THAN 3,000 SPECIALISTS



The main specialty of MEDIKER is ensuring the accessibility and quality of medical services.

The daily work schedule, high-quality service and developed structure allows the general public to receive medical services in convenient locations.

The client can seek qualified medical care 24 hours a day, 7 days a week, all year round!

Medical centers are certified by the system of National Accreditation of Medical Institutions. The system of clinical control ensures the inspection of the quality of activities on a regular basis.

The key to success is the triunity of the main business units: Assistance + Industrial medicine + Medical Center. This allows the provision of comprehensive medical services to corporate clients.

The MEDIKER system of medical services for the adult and child population includes the following elements: diagnosis + treatment + medical rehabilitation + systemic prevention.

The systems approach allows for the



effectiveness of synergy in health care, significantly reduce costs, effectively use available resources, increase mobility and rapid decision-making.

The most important component of the Company's success is its team. Today, MEDIKER employs more than 3,000 specialists, 23% of whom are doctors, 47% - middle paramedical personnel, 19% - supporting personnel, and 11% - managers.

Leading doctors and administrators underwent training, specialization and internship in the best international clinics and medical centers in the USA, Spain, Germany, South Korea and Israel. Most of the doctors have BSc honors degrees, categories, many of them are permanent members of international and republican associations in the health care system.

Among the first leaders of the MEDIKER group of companies, one third have MBA, MPH, DBA or PhD diplomas, including those obtained in Russia, the United Kingdom, the USA, Germany and other countries.

DEVELOPMENT STRATEGY OF MEDIKER GROUP OF COMPANIES

"The development strategy of the MEDIKER Group of Companies for 2015-2020" determined the priorities, goals and objectives of the activities. The strategy is based on comprehensive measures for the further development of the company, and sets targets in the priority areas. As the main goals, the strategy identifies the following four areas:



Target "Clients"

Goal: Availability and quality of medical services



Target "Human Resources"

Goal: Highly qualified personnel



Target "Business processes"

Goal: Effective management



Target "Finance"

Goal:Financial stability And sustainable growth of the company









arl Stortz» is a company from Germany, major partner and supplier of medical equipment to «MEDIKER», namely an innovative video complex for endoscopic surgery located in «MEDIKER» medical centers. This equipment is also presented at the international exhibition «ASTANA EXPO 2017».





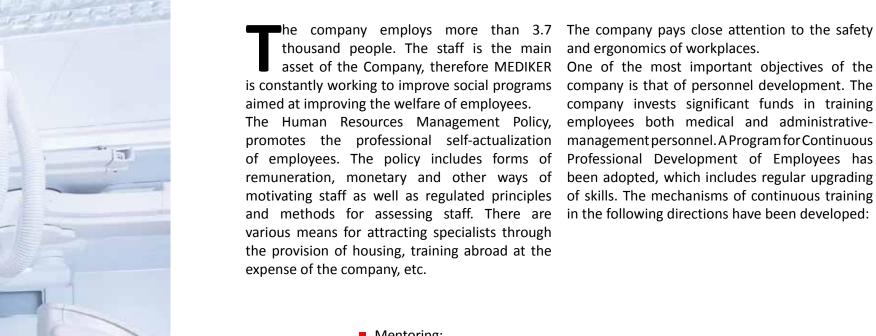
Over 17 years of dynamic development, the company has developed a corporate culture based on the principles of respect, honesty, efficiency, care and trust.

THE COMPANY IS GUIDED BY THE **FOLLOWING PRINCIPLES:**

- Leadership.
- Social Entrepreneurship.
- Guarantee of quality and safety.
- Professionalism.
- Sustainable development.

CORPORATE ETHICAL VALUES:

- Duty and responsibility.
- Legitimacy and transparency.
- Observance of the rights of the client.
- Observance of the rights of employees.
- Self-improvement and development.
- Cooperativity and unity.
- Social responsibility and partnership.



asset of the Company, therefore MEDIKER One of the most important objectives of the company invests significant funds in training

- Mentoring;
- New methods of diagnosis and treatment in leading medical centers;
- Exchange of experience and rotation within the group of companies;
- Participation in scientific and practical medical conferences; nternship under international programs.

■raining of specialists is based on analysis The method of cascade training is being practiced, for the introduction of new technologies. MEDIKER network to exchange knowledge with Responsibility for the effectiveness of training and colleagues. Master classes are regularly held with implementation of results lies with the trainees the involvement of leading Kazakh and foreign themselves and managers who sent specialists specialists. on the training programs. Partners in the training of specialists are the leading clinics in Germany, South Korea, Israel and Russia.

of the needs and feasibility, considering whereby specialists who have passed the refresher the results of earlier training and plans courses are sent to other medical centers of the

CORPORATE PUBLICATIONS



«MEDIKER» MAGAZINE

ince 2010 the «MEDIKER» magazine has field. The magazine is published once a quarter with circulation of 7,000 copies im the Russian It is the first scientific-promotional journal of its language.

responsible attitude to health, healthy lifestyle promotion. The journalistic materials presented on the pages of the «MEDIKER» magazine gives the reader qualitative and reliable information medical institutions of the Republic of Kazakhstan.

about the latest news in the medical field of the been published to give coverage of the country, about the latest achievements of the urgent issues of public health, medicine, industry, about the possibilities of treatment and health care and other important topics in the prevention centers, and about the rights of the patient.

kind, which is distributed free of charge. You can find it in many medical institutions of the country The mission of the magazine is development of - in the subdivisions of the Ministry of Health and regional health departments, in local council offices, in the «MEDIKER» clinics and partner medical institutions, in total in more than 400

«MEDIKER ZHARSHYSY» NEWSPAPER

Kazakh language. The newspaper has been published since 2013, once every 2 months with circulation of 5000 copies in the Kazakh language.

national companies of the Republic of Kazakhstan, oil, gas and other industrial branches work.

materials of the newspaper.

In addition, you can find a lot of information about the methods and new approaches in the

monthly newspaper about health in the treatment of diseases and the recommendations from practicing doctors. Each publication of the newspaper highlights the news about health care and world medicine, analysis of the market for pharmaceuticals and medical equipment.

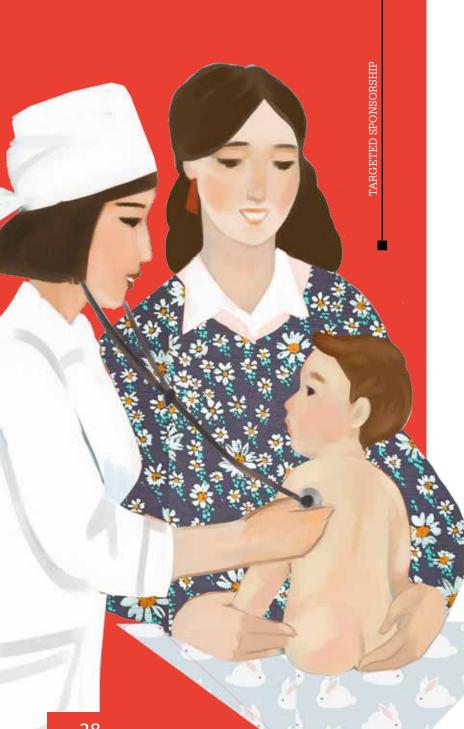
It is distributed in medical institutions and in Famous scientists, heads of medical institutions and scientific research institutes, practicing doctors, in fields and in shift camps where workers of the etc. cooperate with the newspaper. Interviews with specialists from various areas of medicine It covers medical news, articles, reports, current are well received by our readers. The newspaper interviews, publications and analytics among the reflects the problems and questions that scientists and practicing doctors in different specialties of medicine are working on.





CORPORATE SOCIAL RESPONSIBILITY

"CARING, RESPECT AND LOVE"



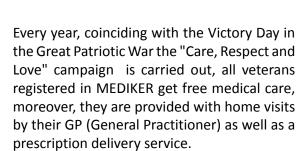
uch attention is paid to the participation in social and charity programs.

A long-standing tradition is the Donor Day, in which employees of the company are constantly involved.

To coincide with the Children's Day, various events and competitions are held to help disabled children and orphans.

MEDIKER sponsors various kinds of sporting events. Practically no large-scale sports events of corporate clients can do without medical support.

For many years MEDIKER has been the main sponsor for the projects of the famous Kazakhstan gymnast Aliya Yusupova on rhythmic gymnastics and sport dancing "Astana Open Spring Cup".



MEDIKER provides targeted sponsorship to various charity foundations and boarding schools. It has become a tradition to equip a specialized Lyceum "Arystan" with medical equipment within the framework of charity.

The company actively participates in public work related to the formation of an effective system of medical care for citizens

of Kazakhstan. Experts of the company participate in meetings of public and state organizations connected with the formation of health policy and take part in the development of state programs. They actively share their experience and technologies with the institutions of the state medical sector.

MEDIKER company was the official partner of Astana Expo-2017, which provided medical services to visitors and exhibitors. For the entire period of preparation and holding of EXPO 2017 MEDIKER provided the participants and visitors with emergency medical services. In the territory of the exhibition facilities, there were 8 ambulances and 7 fixed primary health care centers. In the territory of the residential area "ASTANA EXPO Village" a 24-hour medical center was established for participants and employees of the exhibition.

MEDIKER is one of the largest taxpayers. Thus, in 2014, based on the results of tax reports, the company received the certificate "Leader of the Industry".



INPATIENT CARE - 300 BEDS

THE PROVISION OF

NETWORK OF MEDICAL CENTERS

under the system of the National in the cities of Astana, Almaty, Atyrau, Aktau, Zhanaozen, Ust-Kamenogorsk, Uralsk, Aksay, Shymkent and Aktobe. qualified personnel and equipped rehabilitation and health care. with modern medical equipment. The MEDIKER medical centers operate the

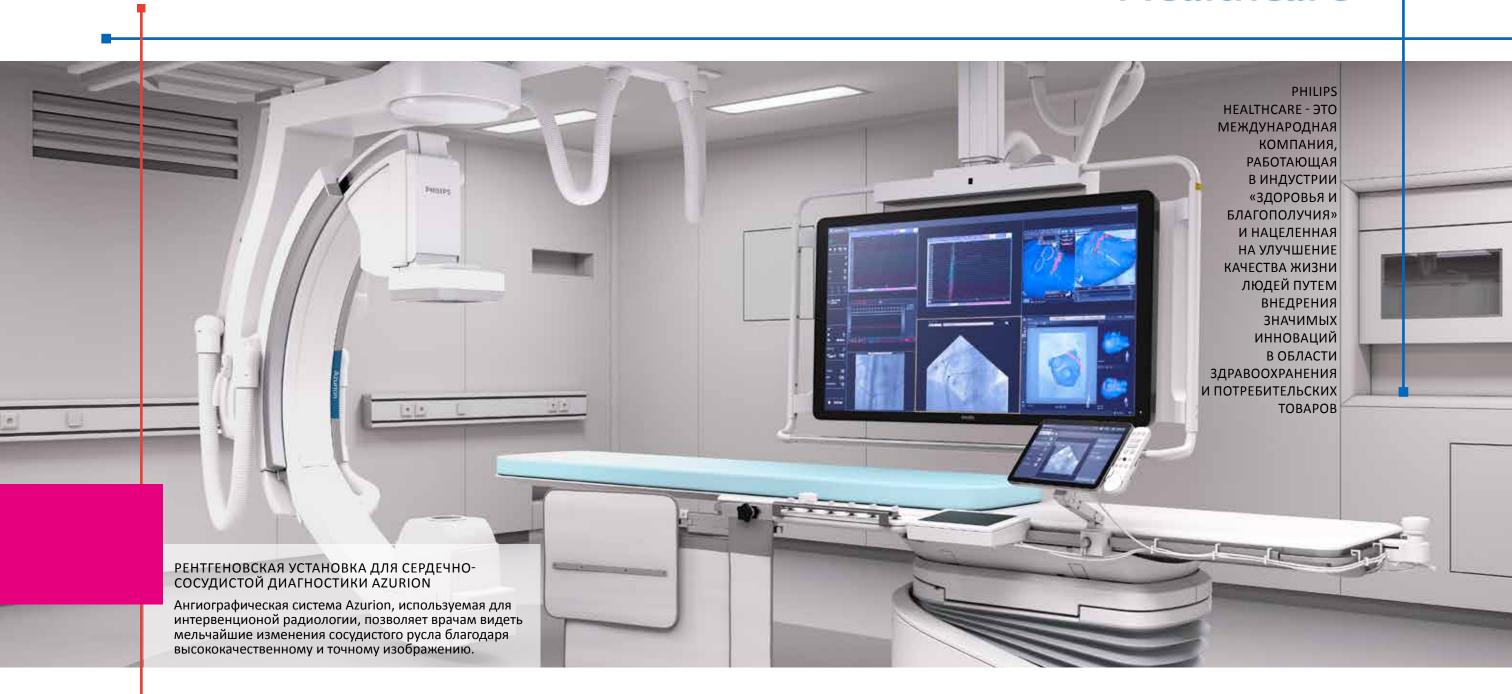
Medical centers that have a certificate speciality of the centers is comfort, high level of service and daily work schedule. Accreditation of Medical Institutions are
The total area of medical centers is over 50 thousand m2, the total productivity is more than 4 thousand visits per day, the provision of inpatient care - 300 All medical facilities are staffed with beds, including up to 100 places for

entitled "Patient Chart". Electronic in MEDIKER through internal corporate cards contain key information about network channels for prompt discussion the health of patients and facilitate and decision-making on further tactics the interaction of health professionals of patient treatment. regardless of the place and time of the client's treatment. Professional network integration enables specialists

network information medical system of the centers to conduct consultations

Improvement of THE UNIFIED AUTOMATED SYSTEM OF MEDICAL CENTERS qualitative and **SOLVES THE FOLLOWING TASKS:** quantitative indicators Providing information to of the performance of employers on the health medical institutions; status of employees; Obtaining data for Resource operational analysis planning; and decision making; Providing a feedback Strengthening **SERVICES OF MEDICAL CENTERS:** channel with medical control over institutions of compliance Ambulatory and polyclinic service; Reduction of time costs corporate clients. with treatment for data processing Inpatient and inpatient-replacement service; standards; and reduction of paper Laboratory and diagnostic services; workflow; Prevention and medical rehabilitation.

PHILIPS Healthcare





hillips» is a Dutch company that actively promotes healthcare all over the world. Being a partner of the company «MEDIKER», «Phillips» provides advanced innovative equipment for high-tech medical care, namely the supervision and support of pregnancy and childbirth. The concept of the exhibition stand at the international exhibition «ASTANA EXPO 2017» is the image of a pregnant woman surrounded by innovative technologies of the company «Phillips».

NETWORK OF MEDICAL CENTERS MEDIKER

"MEDIKER EXPO" MC, **ASTANA CITY**



IZUMRUDNY" **ASTANA CITY**

Area (square meters): about 360 Number of staff: about 60 Visits per day: about 250

■t is the only medical center in the region of EXPO Village, which provides outpatient and polyclinic services for guests and exhibitors around the clock. The center is equipped with modern equipment, and fully trained professionals.

The concept of the center includes a professional approach to each client. Unique design, availability and modern equipment allow visitors to the medical center to assess the comfort. convenience and high quality of the medical services.

"MEDIKER MEDICAL CENTER,



Area (square meters): about 200 Number of staff: about 20 Visits per day: about 40

t is a compact medical center located in the fashionable district of Astana. It is designed to provide consultative and diagnostic assistance and early diagnosis. Employees of numerous business centers and residents of the capital city come here for a wide range of diagnostics and treatment.

the first multifunctional medical centers on the left bank of Astana. The clinic provides services for employees for a number of national companies. Such partners of the clinic such as "Profident" and "Sezim" have been providing a high status of professional services for more than 10 years.

"MEYIRIM" MEDICAL

CENTER, ASTANA CITY

Area (square meters):

Number of staff: about 200

about 6000

about 500

Visits per day:

Number of beds: 4 (Day hospital)

24 (24-hour hospital)

"MEDIKER PEDIATRICS" MC, **ASTANA CITY**



MC "MEDIKER ASTANA", **ASTANA CITY**

Area (square meters): about 3500 Number of staff: about 120 Visits per day: about 500 Number of beds: 9 (Day hospital)



Area (square meters): about 400 Number of staff: more than 60 Visits per day: about 100

It is the first private pediatric center in Astana. The center's focus is on the treatment and prevention of childhood illnesses. The appointment of doctors of all specialties guarantees the rapid treatment of junior patients. Individual and group sessions with young mothers and healthy children are held in the exercise therapy gym.

The "salt cave" is open. The Day hospital and the 24-hour pediatric outreach teams are very popular by demand.

MC "MEDIKER KULSAI", **ASTANA CITY**



Area (square meters): about 850 Number of staff: more than 70 Visits per day: about 150 Number of beds: 4 (Day hospital)

compact medical center Alocated in the center of the administrative part of the capital, which is very convenient for employees of civil servants and national companies. The center offers consultative-diagnostic, outpatient-polyclinic assistance. The clinic plays a significant role in managing the health of employees of the following companies: "KazMunaiGas Exploration Production", "LUKOIL", "Semser", etc.

large outpatient and polyclinic center offering consultative and diagnostic practices as well as therapeutic assistance to the adult and child population, including the quota of the Guaranteed Volume of Free Medical Care. The center is equipped modern equipment for diagnosis and treatment of therapeutic, surgical, gynecological, urological, ENT, eye and other diseases. For employees of companies such as "KazMunaiGas Exploration Production", "KazTransGas", "KazTransOil" and other corporate clients, there are convenient and comfortable conditions for receiving medical assistance near their homes.

NETWORK OF MEDICAL CENTERS MEDIKER

"MEDIKER KENDIRLI" MRC. **MANGISTAU REGION**



Area (square meters): about 3700 Number of staff: about 80 Visits per day: about 250

Medical Rehabilitation Center allows the company's clients to receive restorative and preventive medicine. Clients can use 14 types of restorative and medical rehabilitation treatments, including cardiovascular, respiratory, musculoskeletal systems.

The facilities at the center combined with the natural and climatic conditions of the area contribute to the promotion of well-being through sea, air, water and SPA-procedures.

"MEDIKER PLUS" MC,

Area (square meters):

Number of staff: about

about 2000

about 250

Visits per day:

Number of beds: 10 (Day hospital)

180

ZHANAOZEN

"MEDIKER AKSAI" MC. THE CITY OF URALSK



Area (square meters): about 400 Number of staff: about Visits per day: about 200 Number of beds: 5 (Day hospital)

ultifunctional center equipped with the latest medical equipment. It provides accessibility a wide range of high quality medical services for employees of Karachaganak Petroleum Operating, Zhaikmunai and others. The Center provides services in the field of prevention and treatment of occupational diseases.

unique multifunctional medical center located in the center of the oil-producing region of Kazakhstan. It provides consultative and diagnosticaswellastherapeutic services; it is equipped with modern ophthalmological, ENT, endoscopic, surgical and physiotherapeutic equipment.

"PRIVATE CLINIC ALMATY" MC, **ALMATY**



Area (square meters): about 21500 Number of staff: about 400 Visits per day: about 250 Number of beds: 12 (Day hospital) 85 (24-hour hospital)

"MEDIKER ZHAYIK" MC, ATYRAU CITY



Area (square meters): about 5200 Number of staff: about 230 Visits per day: about 500 Number of beds: 8 (Day hospital) 22 (24-hour hospital)

Area (square meters): about 1500 Number of staff: about 120 Visits per day: about 300

ALMATY

The multi-field medical center is one of the most popular medical centers in Almaty. It is located in an environmentally friendly area. The clinic provides outpatient and polyclinic as well as inpatient care in all fields. A full range of diagnostic studies is carried out. One of the most popular areas of work today is in vitro fertilization. In the Private-ECO department a high-tech laboratory of preimplantation genetic diagnostics and reproductive genetics deployed.

It is a popular multifunctional medical center. The majority of specialists are highly qualified doctors who have been trained and undertook an internship in the USA, Korea and other countries; they are members of international associations and have academic degrees. The equipment of the center corresponds to the standard of modern international outpatient clinics polyclinics, as well as clinical and diagnostic medicine.

Multifunctional medical center with a wide range of outpatient and polyclinic services. It is equipped with the latest technology to conduct diagnostic studies, therapeutic and surgical treatment as well as non-invasive procedures and studies. The Center plays a major role in the organization of medical services for such companies as Tengizchevroil, KazTransGas. NCOC. KazTransOil, Ozenmunaigaz, KMG Exploration, Production, and others.

NETWORK OF MEDICAL CENTERS MEDIKER

"MEDIKER ALTAI" MC, **UST-KAMENOGORSK CITY**



Area (square meters): about 500 Number of staff: about 50 Visits per day: about 100

"MEDIKER IN TAIMANOV" MC. ALMATY



Area (square meters): about 250 Number of staff: about 20 Visits per day: about 100

"MEDIKER CASPIAN"

MULTIDISCIPLINARY

CLINIC, AKTAU CITY



Area (square meters): about 400 Number of staff: about 30 Visits per day: about 50 Number of beds: 10 (Day hospital)

t is a compact therapeutic medical center, located in close proximity to production facilities. The center is equipped with diagnostic, therapeutic physiotherapeutic and equipment, offering medical services in the field of therapy, cardiology, gynecology, otolaryngology and ophthalmology.

 ■ edical services are provided for students and teachers of high schools of the city. The clinic has qualified, professional doctors and offers a wide range of services. There is a Day hospital, a convenient car park and access roads as well.

Пногопрофиль-Ный медицинский центр, оснащенный современным медициноборудованием диагностического и лечебного профиля. Пациентам предоставляется широкий спектр терапевтических, хирургических услуг в области кардиологии, эндокринологии, гастроэнтерологии, и т.д.

"MEDIKER SK" MC, **SHYMKENT**



Area (square meters): about 3200 Number of staff: about 70 Visits per day: about 150 Number of beds: 16 (Day hospital) 16 (24-hour hospital)

largest Kazakhstan. private multidisciplinary center which is equipped with modern equipment. The clinic provides medical care for adults and children. Unique programs have been developed for the integrated treatment of women and men's health. Procedural and inpatient services allow patients to receive minimally invasive methods of treatment.

eing opened in 2017 Dit is a modern medical center. The main direction of the clinic is the provision of out-patient and polyclinic care. The high quality of treatment is facilitated by the activities of diagnostic units: departments of ultrasound diagnostics, physiotherapy, laboratory diagnostics and others.

"MEDIKER PLUS" PREVENTIVE-TREATMENT CENTER, ZHANAOZEN

Area (square meters): about 2200 Number of staff: about 130 Visits per day: about 250 Number of beds: 12 (24-hour hospital)



The multifunctional medical center is located in the industrial area of the city. The center offers a consultativediagnostic, outpatientpolyclinic, as well as inpatient medical care. We provide services for the prevention and treatment of occupational pathologies, as well as for professional examinations

"MEDIKER ILEK" MC, THE CITY OF AKTOBE



Area (square meters):

Number of staff: about 70

about 1200

Visits per day: about 250

Number of beds:

10 (Day hospital)

OUTPATIENT CLINIC, THE CITY OF AKSAL

"MEDIKER AKSAI"



Area (square meters): about 1500 Number of staff: about 130 Visits per day: about 150 Number of beds: 3 (Day hospital)

The outpatient clinic provides a full range of out-patient and polyclinic care. The center is equipped with everything necessary for diagnosis, prevention and medication treatment. Experienced doctors of various specialties assistance to patients with a wide range of diseases.

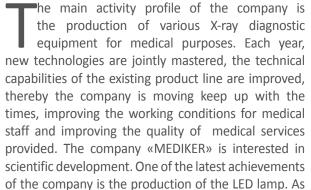




ЦИФРОВОЙ РЕНТГЕНОВСКИЙ АППАРАТ «ЖЕҢІС» С ФЛЭТ-ПАНЕЛЬЮ ПОЗВОЛЯЕТ:

1. Осуществлять полноформатные изображения размером 43х43 см, которого достаточно для проведения любых исследований;

- 2. Иметь высокую квантовую эффективность, за счёт чего достигается качественное изображение при минимальной лучевой нагрузке на персонал и пациента;
- 3. Достичь универсальности благодаря быстрой реакции матрицы, хорошего разрешения и частоты кадров;
- 4. Избавиться от геометрических искажений;
- 5. Занимать мало места (ширина 15 мм.) что позволяет использовать все пространственные возможности рентгеновского оборудования.



a partner of MEDIKER, Aktubroentgen presents the latest X-ray diagnostic equipment which allows to improve the quality of various procedures related to both diagnosis and treatment. One of them is FLUKAR, a mobile digital fluroographic device placed in a comfortable van body based on an automobile chassis. The optimal solution for medical examination in rural areas, remote areas that are difficult to access, and also in cities and towns with the ability of departure to enterprises and organizations.



MEDICAL ASSISTANCE

EDIKER Assistance" is the division of the company which provides voluntary medical insurance services.

Medical assistance companies provide services to clients of insurance companies in accordance with the terms of the insurance contract, the insurance program and the diagnostic and treatment

protocol. Insurance companies and assistance companies draw up a contract together for the provision of medical services.

MEDIKER Assistance operates on the basis of a license for medical activities, it has a regional service throughout the region of Kazakhstan, its own Network of Medical Centers, qualified medical coordinators and family doctors.





EDIKER's partners are within the top 10 largest insurance in Kazakhstan, and about 400 medical organizations of state and private ownership.

MEDIKER Assistance expert service guarantees clients and partners the adequacy and objectivity of payments, the rational use of insurance limits, and the high quality of medical services provided.







EDIKER Assistance's clients are made up of approximately 300 Kazakhstani and foreign companies, employing almost a quarter of a million people. This indicator is growing from year to year, the average growth rate is 9.4%. Achieving such dynamics is due to holding a competitive advantage the availability of a wide network of partner clinics in Kazakhstan and abroad.



АССИСТАНСот французского assistance – помощь. МЕДИЦИНСКИЙ ACCUCTAHCэто медицинская помощь организационного характера, направленная на получение клиентом медицинских услуг с наибольшей экономией времени, лучшим качеством и комфортом.

MEDICAL ASSISTANCE

MEDICAL SERVICES OF MEDIKER ASSISTANCE **UNDER VOLUNTARY MEDICAL INSURANCE AGREEMENTS:**



44







- MEDICAL EVACUATION
- PHARMACEUTICAL PROVISION
- DENTAL SERVICES



■ INPATIENT CARE

- Inpatient treatment according to different profiles;
- Hospital-substituting treatment.

УСЛУГИ СТРАХОВЫМ КОМПАНИЯМ

- Control of observance by medical institutions of the rights of clients;
- Examination of the reliability of the provided medical
- Prevention of insurance fraud and collusion;
- Expertise examination and expert opinion on the causes of the occurrence of the insured event;
- Settlement of claims;
- Informing insurance companies on payments to each client on a monthly basis;
- Coordination and organization of work of its own and partner clinics in providing medical care.

"The new era of personal medicine is an era of molecular genetic medicine that will improve quality and life expectancy"

medicell

reservation of umbilical-placental blood is a huge breakthrough in medicine, "biological insurance" from many diseases. The cord blood can be collected and stored only once in a life, during childbirth, and it will protect the donor child for its entire life. Preservation of cord blood is a truly invaluable gift to man. "Medicell" provides Kazakhstan citizens with this opportunity.

UNIQUE DIRECTION

Medicell Bank of stem cells

Specialization is cryopreservation of hematological stem cells of umbilical cord blood.

edicell" is a corporate scientific and innovation center of MEDIKER, which develops a unique direction of using cellular technologies in medicine. "Medicell" is the first company in Kazakhstan which created a stem cell bank. The use of stem cells is an actual trend in the development of modern medicine in various areas of prevention and treatment of cancer, developmental malformations, blood diseases, etc. Even now, stem cells are used in the treatment of more than 100 diseases. Stem cell transplantation is the only radical method of treatment for diseases of the immune system and blood.



for long-term cryogenic storage of stem cell samples. genetic research in molecular biology and genetics. Samples are stored in a software freezer "IceCube" at As a result, there is a unique automatic system a temperature of minus 196°C.

Preservation of stem cells allows a person to take 3000 installed on the basis of "MEDICELL". It allows maximum advantage of the latest achievements of modern science. Studies in the field of cellular medicine are among the priority, the true value of preserving stem cells can be appreciated in the long term. Therefore, the decision to keep the child's stem cells in the stem cell bank "Medicell" can become development of innovative technologies and the one of the best decisions in life.

In addition, the company "Medicell" founded a purification of nucleic acids. laboratory for stem cells research. This allows the control of stem cell quality, to study the mechanisms

edicell" specialists take a material of vital activity and differentiation of stem cells, in sample, extract stem cells, order to develop new therapeutic preparations. The concentrate them and prepare them laboratory is equipped with high-tech equipment for for extracting DNA from the blood - AutoGenFlex extracting genomic DNA from large volumes (1-5 ml) from whole fresh and frozen blood, as well as from leukocyte film.

> The system is designed and manufactured in cooperation with QIAGEN, the world leader in the manufacturing of products for the separation and



- WHOLESALE SUPPLIES OF MEDICAL DEVICES, CONSUMABLES, DISINFECTANTS;
- DELIVERY OF MEDICAL EQUIPMENT;
- SUPPLY OF MEDICAL DEVICES;
- MEDICAL EQUIPMENT SERVICE MAINTENANCE.



Specializing in the wholesale sale of medicines, medical products and medical equipment.

ediLAB started its activities in 2010, having organized the first enterprise that was engaged in wholesale and retail sales of medicines, medical products and medical equipment. The company's goal is to fully satisfy customers' needs in providing medicines, medical devices and equipment.







Organization of medical centers (daily, round-the-clock);

Outpatient care; in the workplace;

Emergency medical care at work;

Emergency medical evacuation (air, land, water) to inpatient medical institutions in Kazakhstan and abroad;

Medical examination (pre-shift, pre-trip, post-trip);

Completing medical first-aid kits and medical equipment for production facilities;

Sanitary-educational work, healthy lifestyle programs (newsletters, videos, thematic lectures, conversations);

Hygiene of work and prevention of occupational diseases;

First Aid at Work training of employees in the;

Preventative medical examinations in the workplace (including at remote production facilities);

Dynamic monitoring of persons belonging to medical risk groups;

Vaccination;

Medical support of production and social events;

Monitoring of sanitation and hygiene facilities and power facilities at enterprises;

Regular medical examinations of workers of catering facilities and assessment of the quality of food products and ready meals.







RESULTS OF MEDICER-INDUSTRIAL MEDICINE'S ACTIVITIES:

REDUCING OCCUPATIONAL INJURIES BY MEANS OF:

Objective annual preventive medical examination of workers;

Monitoring the dynamics of the results of annual medical examinations;

Detailed monitoring and control of employees on dispensary records;

Strict adherence to standards and objectivity of pre-shift / pre-trip examination;

Timely diagnosis of the cases of alcohol and drug use during working hours;

Immediate emergency response in life-threatening conditions, effective stabilization and evacuation, as well as further complex actions for full treatment and recovery;

Emergency evacuation to foreign medical institutions if necessary.

INCREASED PRODUCTIVITY THROUGH:

Proper control over sick leave certificate forms;

Promoting a culture of attention to preventing morbidity, taking care of one's own health and a healthy lifestyle;

Reducing the incidence rate.







he company «General Electric», the American manufacturer of many types of equipment, including medical equipment, actively cooperates with the group of companies «MEDIKER». Innovative equipment from «General Electric» is used in medical centers «MEDIKER» throughout Kazakhstan. Innovative technologies of General Electric, such as MRI equipment for brain research and a 3D printer for organ printing, are presented at the international exhibition «ASTANA EXPO 2017».

Dental service

"M32"

ental service "M 32" has been on the market since 2014. The clinic specializes in providing dental care. "M 32" represents all types of dental services, selecting the most appropriate method of treatment for each patient, including the restoration and rehabilitation of teeth. With the help of modern medical equipment, specialists promptly identify the nature of the disease and determine the diagnosis with high accuracy. "M 32" has a comfortable environment and friendly staff as well as a highly qualified team of professionals. All dental specialists undergo annual professional training on new medical equipment and are trained in advanced training courses.





THE NETWORK

OF PHARMACIES

RECEIVES ONLY HIGH-

QUALITY MEDICINES

FROM THE LARGEST,

TIME-TESTED

SUPPLIERS AND

MANUFACTURERS.

THE COMPANY

OPERATES ON THE

PRINCIPLE:

"@SMARTPHARM"

IS YOUR FAMILY

PHARMACY".

Network of Family Pharmacies



The Network of Family Pharmacies is for quality provision of drugs with a pharmacists available online 24 hours a day for consultations regarding the purchase and use of medicines.

nitially, the network of retail pharmacies was represented on the market under the brand MEDIKER and its subsidiary MediLAB. For more than five years the pharmacies had successfully worked in the pharmaceutical sector. In 2016, the functions and tasks for the new brand Network of Family Pharmacies "@SMARTPHARM" were expanded.

Today the pharmacy network includes a call-center and 19 pharmacies in various regions of Kazakhstan. Pharmacies offer over 4,000 items of medicines, hygiene products and medical cosmetics, including goods for mothers and children, medical products, dietary supplements and vitamins. The network of pharmacies receives only high-quality medicines from the largest, time-tested suppliers and manufacturers. The company operates on the principle: "@SMARTPHARM" is your family pharmacy".



19 PHARMACIES IN VARIOUS REGIONS OF KAZAKHSTAN

INTERNATIONAL PROJECTS

MEDICAL TOURISM THIS IS THE PRACTICE OF PROVIDING
MEDICAL CARE OUTSIDE THE
COUNTRY OF RESIDENCE



promising and rapidly growing area is medical tourism, which is gaining popularity in Kazakhstan. MEDIKER company, which has an extensive network of foreign partners, actively joined this work. Medical tourism is the practice of providing medical assistance outside the country of residence or combining holidays abroad with medical advice and treatment in foreign clinics. Such services are offered by many countries that have health resorts or international level clinics in their territory: Spain, Germany, the Czech Republic, Hungary, Israel, China, Greece, Thailand, Malaysia and some others.

The organization of such trips is dealt by the

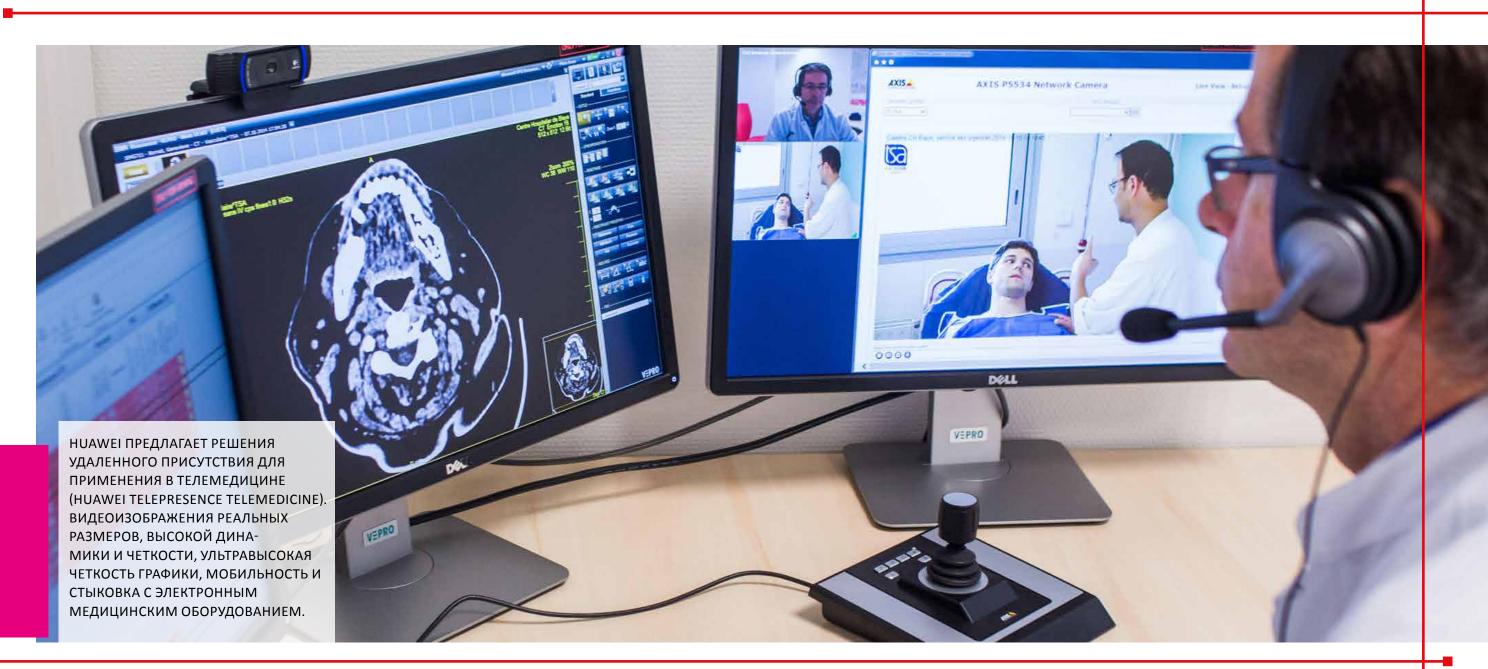
The organization of such trips is dealt by the partner company Apple Tour, which provides a full package of services: preparation of documents necessary for travel (air tickets, visas, insurance, contracts, etc.), arranging the accommodation of the patient accompanying persons, and if necessary — a highly qualified interpreter for the duration of the trip. Managers of the Apple Tour, take on all the paper-organizational issues, something that simplifies and speeds up the patient's journey to the place of treatment and makes it comfortable and ergonomic for him/ her.

Patients are also offered assistance in choosing a country for medical or health tourism, taking into account the many factors - from the profile of the clinic or the determination of the resort to the possible outcome of treatment.



MEDICAL TOURISM







uawei is one of the largest Chinese telecommunications companies. Partnership with this company opens the possibility of introducing a new direction - telemedicine. Telemedicine is a promising direction of the company «MEDIKER», which will allow cooperation with foreign specialists in the world experience in the field of medicine. Telemedicine equipment is also presented at the international exhibition «ASTANA EXPO 2017».

INTERNATIONAL PROJECTS



- Consultations;
- Check-up programs (preventive examination at the European level);

SERVICES:

Day hospital.

- Dentistry;
- Plastic surgery.
- Sports medicine;

MEDICINE:

- Rehabilitation;
- Prevention of Traumatism.

REGENERATIVE MEDICINE:

- Anti-aging programs;
- Personalized oncotherapy;
- Stem cells.

HOSPITAL SERVICES:

- Minimally invasive operations;
- General surgery.

AREAS:

- Obstetrics;
- Hemodialysis;
- Apheresis.

INTERNATIONAL **PROJECTS**

medicine is focused on the restoration, replacement or regeneration of tissues, or organs damaged as a result of trauma, illness or simply the natural aging process. The application of this area of medicine can be briefly characterized by three interrelated approaches:

- Regeneration involves the delivery of specific types of cells or cellular products to diseased tissues or organs, where they eventually restore the function of the vital functions of the tissue or organ.
- Rejuvenation means increasing the natural ability of the body to self-heal with the use of selfhealing processes.
- Replacement involves the use of healthy cells, tissues or organs of a living, or deceased donor to replace the damaged ones.

t should be noted that at present, regenerative It is expected that specialists from the Association of Independent Doctors of Spain will work in the clinic. In addition, the MEDIKER clinic in Barcelona will organize training programs (courses, scientific conferences and meetings, internships) for both its employees and health workers of other health care institutions, but already on a fee basis. For this purpose, up to 50 international doctors per year will be attracted to "MEDIKERSpain" training center every year.

> In addition, surgeons from this clinic will be involved in conducting operations in Kazakhstan. And master classes from Spanish surgeons of each chosen specialization will be organized jointly with MEDIKER in Kazakhstan.



COOPERATION WITH LEADING INTERNATIONAL UNIVERSITY CLINICS

■he company "MEDIKER" has a wide network of partners abroad. There are contracts with the largest university clinics in Freiburg (Germany), Navarra (Spain), a group of clinics "Quirón" (Spain), clinic "Delfos" (Spain), a group of private clinics in Switzerland "Swiss Medical Network", Hospital Seoul University and the Medical Center "Samsung" (South Korea) and others. Within the partnership, there is experience and technologies are shared, organization of master classes, training of doctors MEDIKER.











PROJECTS OF THE STATE-PRIVATE PARTNERSHIP





Engineering





Financial and economic analysis



SB Capital



Financing





Constructing





Exploitation

he market of medical services in Kazakhstan has been forming for more than 25 years. Along with the development of public medicine and the process of reforming the healthcare sector, there is a growing need for a large-scale development of private medicine. The need is growing both quantitatively and qualitatively, and the task of MEDIKER is to provide people with the opportunity to receive medical services that meet their expectations. One of the main tools for the development of private medicine today is the mechanism of public-private partnership (PPP), which is a combination of long-term interaction between the state and business for solving socially significant problems on mutually beneficial

he market of medical services in Kazakhstan has been forming for more than 25 years. Along with the development of public medicine and the process of reforming the healthcare sector, there is a growing need for a large-scale development terms. In the health sector, such partnerships provide an opportunity to improve the health of the people, maintain social stability in society, raise the quality of medical care to the level of world standards, acting as an effective tool for health reform.

Positive feedback on government initiatives and willingness to cooperate are manifested by companies that have extensive experience in implementing large-scale projects. Among them, MEDIKER is the industry leader, the largest in terms of staff, geography of presence, the number of medical centers across the country and many other parameters. As early as in 2011, under the "Business Road Map 2020" program, MEDIKER implemented a project for the construction

and commissioning of the multi-profile medical center "MEDIKER Atyrau". The opening ceremony was attended by President of Kazakhstan Nursultan Nazarbayev, who highly appreciated the work of the company's staff.

In 2013, "MEDIKER Kulsai" medical center was opened, the project received funding through the Damu Entrepreneurship Development Fund under the program "Support for New Business Initiatives", which provides for the provision of state support for the implementation of projects on accelerated industrial and innovative development of the Republic of Kazakhstan.

НОВЫЕ НАПРАВЛЕНИЯ ПЕЯТЕЛЬНОСТИ



oday within the framework of PPP such projects as "Medical center on a turn-key basis" are implemented. The company incurs costs from the construction of the building to the operation of the center for 10 years. In 2017 - 2018, MEDIKER is planning to implement three projects:

Outpatient and polyclinic complex in Aktobe for 300 visits per shift;

Construction and operation of the city polyclinic for 250 visits in the town of Rudny, Kostanay region;

"Center for Family Health" for 150 visits in the city of Astana, "Ondiris" residential area.

he goal of the company's participation in PPP projects is the further development of medicine in Kazakhstan, the provision of more quality medical services delivered to the general public in the shortest possible time and a high level of service.

Within these projects, medical centers will be established with modern equipment and software provided by MEDIKER. To implement the technological regulations that meet international standards, an effective mechanism of management and return of investment as well as new facilities will be transferred to the trust management of MEDIKER for the term of the PPP contract.

Cooperation in PPPs benefits both the general public and the state. Partnership with MEDIKER is private investment in infrastructure, equipment, personnel, information systems, such cooperation allows to avoid expenses for repairs, maintenance of equipment and other purposes.

The clinics will be located within walking distance, they will be able to provide the general public with a guaranteed amount of free medical care and identify diseases at an early stage. The main effect of PPP is high quality medical services according to international standards, increasing the level of diagnostics and treatment of diseases and, as a result, improving the health of the people.

PARTICIPATION IN THE INTERNATIONAL PROJECT OF EXPO - 2017



EXPO 2017 ASTANA OFFICIAL PARTNER

n May 2016, MEDIKER signed a memorandum of cooperation with the national company Astana EXPO-2017, thereby becoming the medical operator and partner of the International Exhibition. Within the framework of the agreement MEDIKER directed most of the investments for the opening and equipping of a medical center, seven medical posts and eight ambulance brigades on special vehicles within the area of the exhibition.



FIRST AID TREATMENT

uring the EXPO 2017 event, MEDIKER provides emergency medical services to visitors for three months. The location of seven medical centers and eight ambulance fleets in the area allows rapid access to medical services advice and evacuation to the center. All medical centers and posts are equipped with modern technological medical equipment and essential medicines.

"It is very important for us that such a large and recognizable medical company in Kazakhstan is ready to take part in such a large-scale event as EXPO 2017. MEDIKER has the most extensive branch network in Kazakhstan," — says Akhmetzhan Yesimov, Chairman of the Board of JSC "NC Astana EXPO 2017".

"MEDIKER EXPO" MEDICAL CENTER

EDICER EXPO" is the only medical center in the territory of "Expo Village", which provides services to residents and guests of the capital in the territory of EXPO. The center is equipped with equipment from renowned manufacturers in Germany, Japan and South Korea. The staff of the medical center provide qualified medical assistance to the residents of "Expo Village" around the clock. The specialty of the medical center is its unique design and navigation, which includes online communication with international insurance companies and accredited consulting centers in Freiburg, Barcelona, Shanghai, Seoul and other assistance centers. The staff of the medical center speak Kazakh, Russian and English.



PARTICIPATION IN THE INTERNATIONAL PROJECT OF EXPO - 2017



EXHIBITION STAND

MEDIKER is the first Kazakhstani medical company in the history of EXPO exhibitions, which presents its own stand. Medicine is the science of Man, the mystery of his/her birth, life and death. It is something very human and at the same time divine, a man as the pinnacle of everything created in the world, a mystery yet unraveled. The design of the MEDIKER exhibition space includes the image of Woman, as a symbol





TECHNOGYM





ТЕСНИОБУМ— МИРОВОЙ ЛИДЕР В ПРОИЗВОДСТВЕ ПРОФЕССИОНАЛЬНОГО СИЛОВОГО И КАРДИОТРЕНАЖЕРНОГО ОБОРУДОВАНИЯ ДЛЯ МЕДИЦИНСКИХ И РЕАБИЛИТАЦИОННЫХ ЦЕНТРОВ. ВСЯ ПРОДУКЦИЯ ТЕСНИОБУМ РАЗРАБОТАНА НА ОСНОВЕ МЕДИЦИНСКИХ ИССЛЕДОВАНИЙ В ОБЛАСТИ ЗДРАВООХРАНЕНИЯ И ФИЗИЧЕСКОЙ КУЛЬТУРЫ, ВКЛЮЧАЯ КАЖДЫЙ УРОВЕНЬ И АСПЕКТ ДВИГАТЕЛЬНОЙ АКТИВНОСТИ.





he company «Technogym» is a partner of the company «MEDIKER» at the international exhibition «ASTANA EXPO 2017». «Technogym» company is engaged in development of a sports direction in Kazakhstan and will present the innovative simulators for representation of sports medicine in Kazakhstan. These simulators allow you to individually adjust the optimal athletic load on the body. Simulators from the company «Technogym» are also presented at the international exhibition «ASTANA EXPO 2017».

CORPORATE TRAINING CENTER

PLANS AND PROSPECTS OF THE COMPANY





DEVELOPMENT OF SPORTS MEDICINE

DEVELOPMENT OF INNOVATIVE MEDICINE

MediCell company will continue development of cellular technologies in Kazakhstan. Expanding the cryo-storage capacity will allow placement of up to four thousand umbilical cord blood samples. The advantage of the method is that it is not necessary to search for a suitable donor, since the donor and the recipient are the same person.

SPORTS MEDICINE

MEDIKER is developing sports medicine in Kazakhstan and provides a range of services for professional and amateur athletes. The range of services offered: functional diagnostics, rehabilitation, exercise therapy, nutrition, outpatient and inpatient treatment of athletes, taking into account the circumstances of anti-doping regulation. The world's best practices are being introduced through using innovative equipment and technologies, employing foreign doctors and specialists in sports medicine, as well as intensive education of personal medical staff in order to achieve better sports results by Kazakhstan athletes and support mass sports in our country.

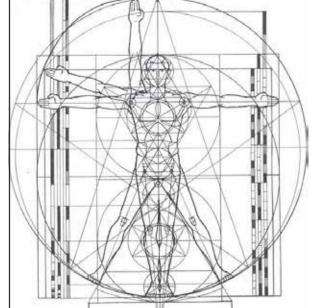
PARTICIPATION IN THE DEVELOPMENT OF THE HEALTH CARE SYSTEM IN KAZAKHSTAN

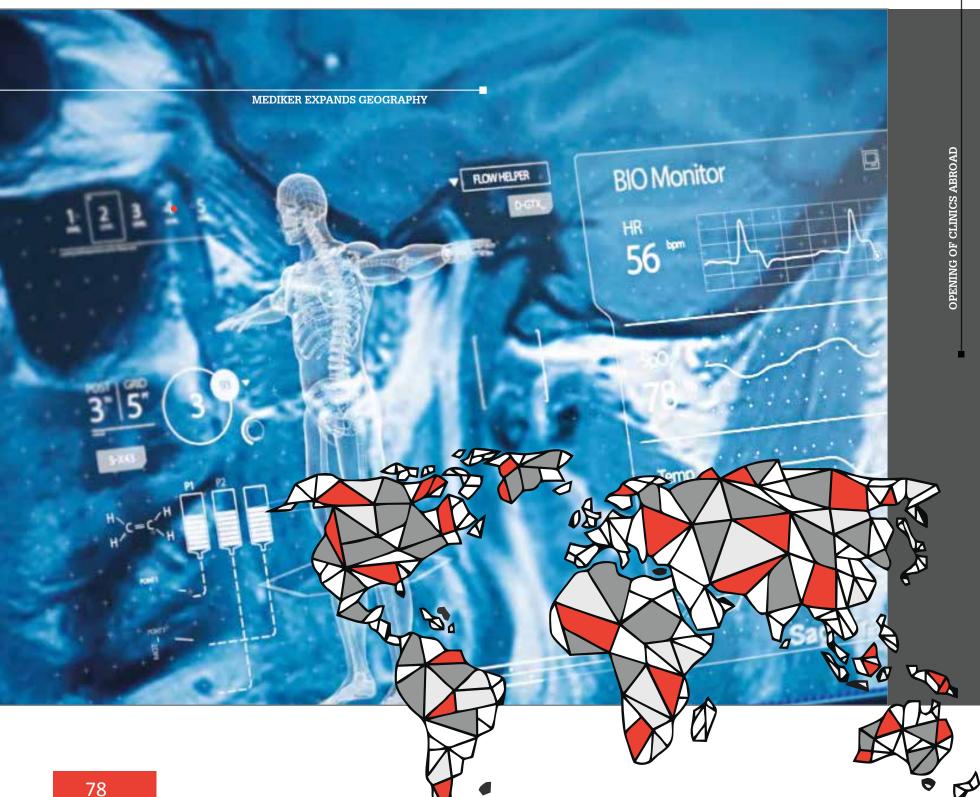
MEDIKER makes a significant contribution to the implementation of state health programs in Kazakhstan.

We actively participate in the development of public-private partnerships and plan to build and operate various public health facilities in cooperation with local government bodies.

The company participates in the improvement of legislation in the sphere of healthcare and business development. Modifications and amendments to the regulatory and legal acts of the Republic of Kazakhstan, regulating the issues of biotechnology, have been initiated, proposals have been made to the Concept of the introduction of compulsory social health insurance.

PLANS AND PROSPECTS OF THE COMPANY





ACCESS TO FOREIGN MARKETS

In the near future, the company is planning to open clinics abroad. The project of creating medical centers in Russia, Spain and other countries is being developed. MEDIKER -Industrial Medicine plans to expand the geography of its activities, offering health services to enterprises in the CIS countries.

EXPANSION OF THE MARKET SHARE

MEDIKER expands the geography of its activities, opening medical centers in various regions. Recognizing its role as a socially responsible company, MEDIKER synchronizes its plans with social, economic and political trends, in particular, with the State Program for the Development of Regions, the plan for industrial and innovative development of Kazakhstan, and the needs of its clients.

It is planned to introduce telemedicine in all operating medical centers to organize consultations by leading specialists of the company, Kazakhstan and foreign countries.





SC «Kazakhinstrakh» has a license for the insurance (reinsurance) activities in the «general insurance» industry and specializes in various types of insurance for individuals and entities: compulsory and voluntary insurance, civil liability insurance, vehicle insurance, property insurance and personal insurance. One of the main types of insurance is Voluntary Health insurance - a form of protection of the insured's property interests in the event of costs associated with paying for the treatment of the insured. Provision of medical services under these agreements is carried out through the involvement of MEDIKER Assistance (a subsidiary of the MEDIKER Group of Companies), which has a team of family doctors across the country and a network of accredited medical and preventive institutions, which includes about four hundred



CLIENTS AND PARTNERS





OUR PARTNERS:

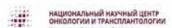


















































OUR LARGEST CUSTOMERS:











































































































🗐 БИПЭК АВТО





















Julure energy of life!

> Өмір қуаты – болашақ қуаты!

Энергия жизни – энергия будущего!

